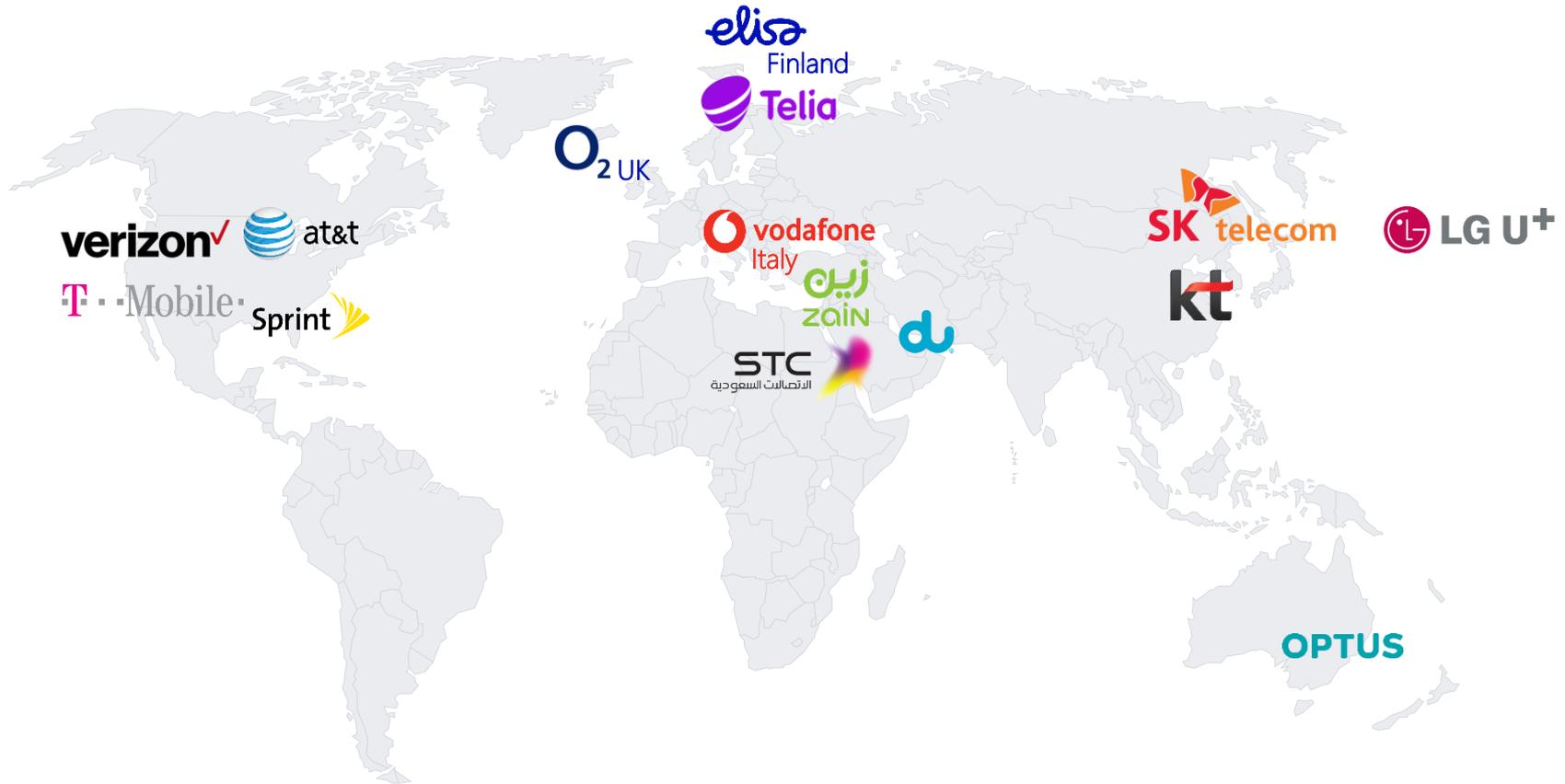


Desafios para o 5G no Brasil e possíveis caminhos de solução

Wilson Cardoso

15 live Nokia 5G references - What have learned this far?



5G Use Cases launched

Sprint uses 5G to power Fortnite and Hatch live tournament



5G launch event included Hatch races on phones and Fortnite on PCs – “It’s faster than my internet at home,” said Fortnite star Wes Johnson

Sprint includes Hatch cloud gaming free for three months on all 5G phones (\$7.99 after)

Hatch is a collection of more than 100 mobile games, that can be launched “instantly” with Sprint 5G connectivity without downloads or updates – they’re played on servers run by Hatch, via the cloud.”



Pricing Plans: SKT – Volume based 5G pricing

Higher ARPU through new plans

	\$28	\$42	\$67	\$85
LTE	1.5 GB 4G LTE	4GB 4G LTE Unlimited, 1mbps cap thereafter	150GB 4G LTE Unlimited, 5mbps cap thereafter	Unlimited 4G LTE No cap, Tethering 30Gb, 40Gb Family sharing
5G	\$47	\$64	\$81	\$107
	9GB 5G Limited volume	150GB 5G Unlimited 5Mbps cap thereafter. Tethering limit 20Gb.	200GB 5G Unlimited, 10Mbps cap thereafter. Tethering limit 30Gb. 1 other device. Free terminal insurance & VIP benefits. No data cap promotion 2019.	300GB 5G 10Mbps cap thereafter. Tethering limit 50Gb. 2 Other devices. Free terminal insurance & VIP benefits. No data cap promotion 2019.

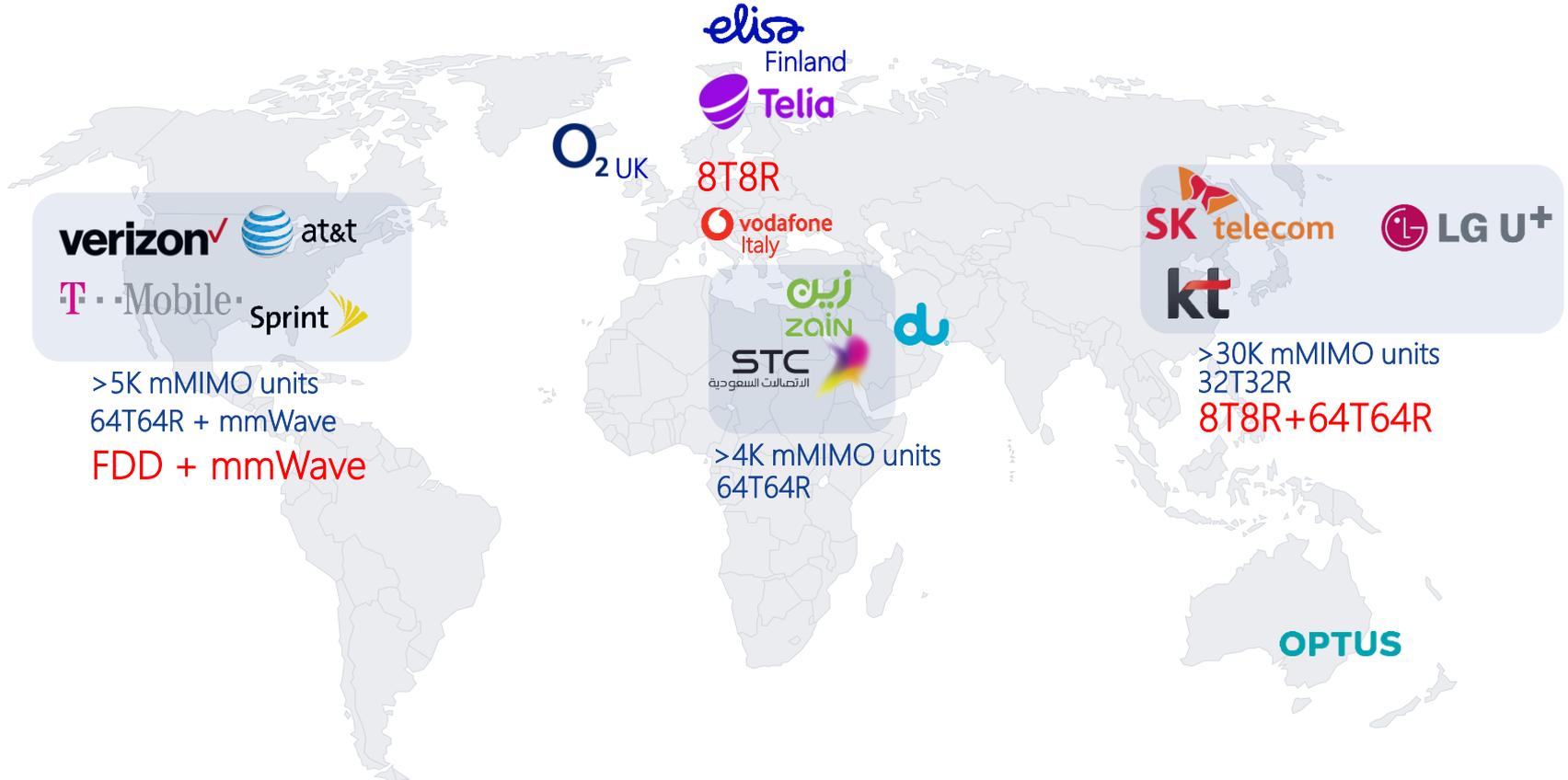
- Faster speeds with 5G
- New services enabled with 5G
- Goal to reduce number of entry level LTE only plans and more top end 5G plans



“SK Telecom and Microsoft partnership ... ensure they are delivering the **best experience** to all the customers. To this end, the two companies will start public preview for **Project xCloud** in Korea in October 2019 for selected SK Telecom’s 5G/LTE subscribers.”

--Microsoft press release

15 live Nokia 5G references – What have we learned this far?

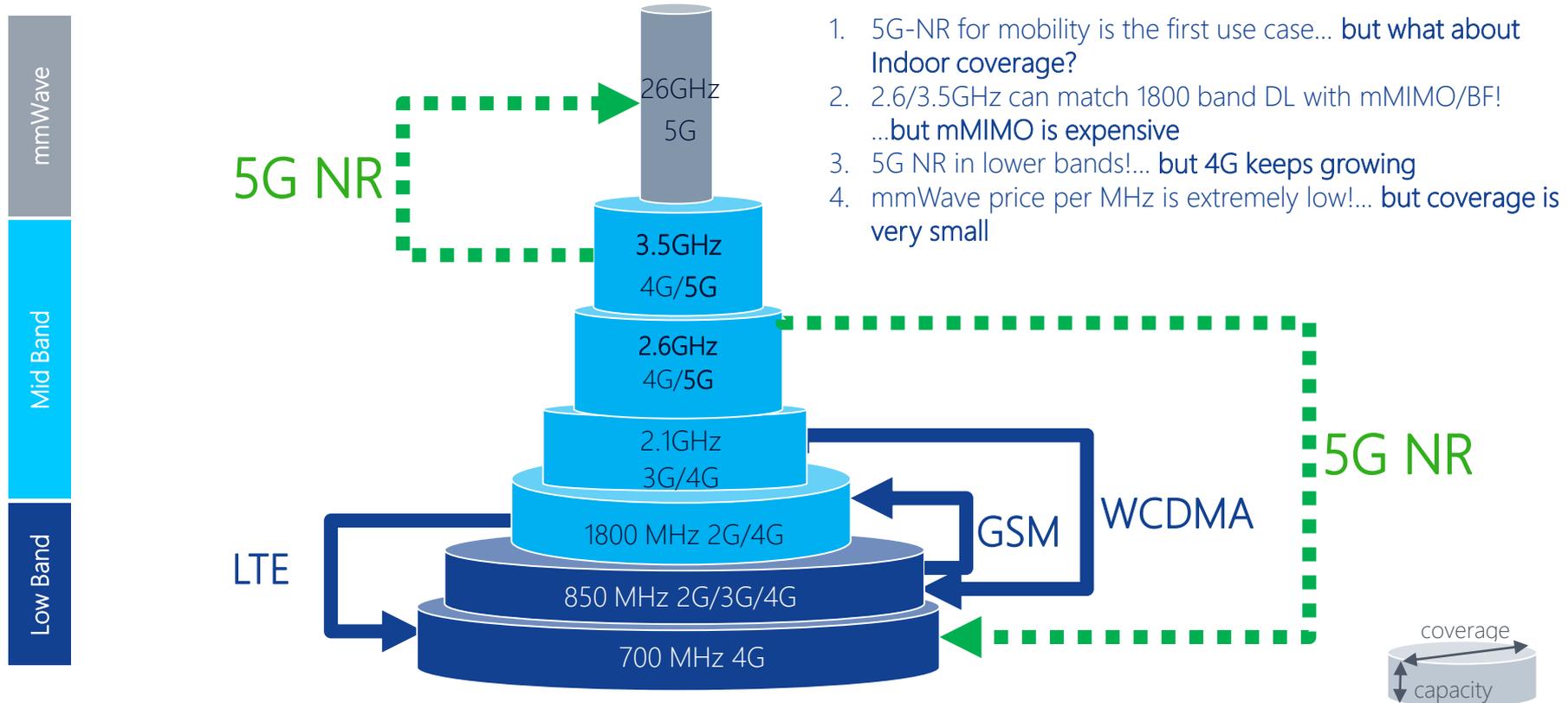


NOKIA

CTO thoughts after launching 5G...



Operator Spectrum – CTO's most precious assets and doubts

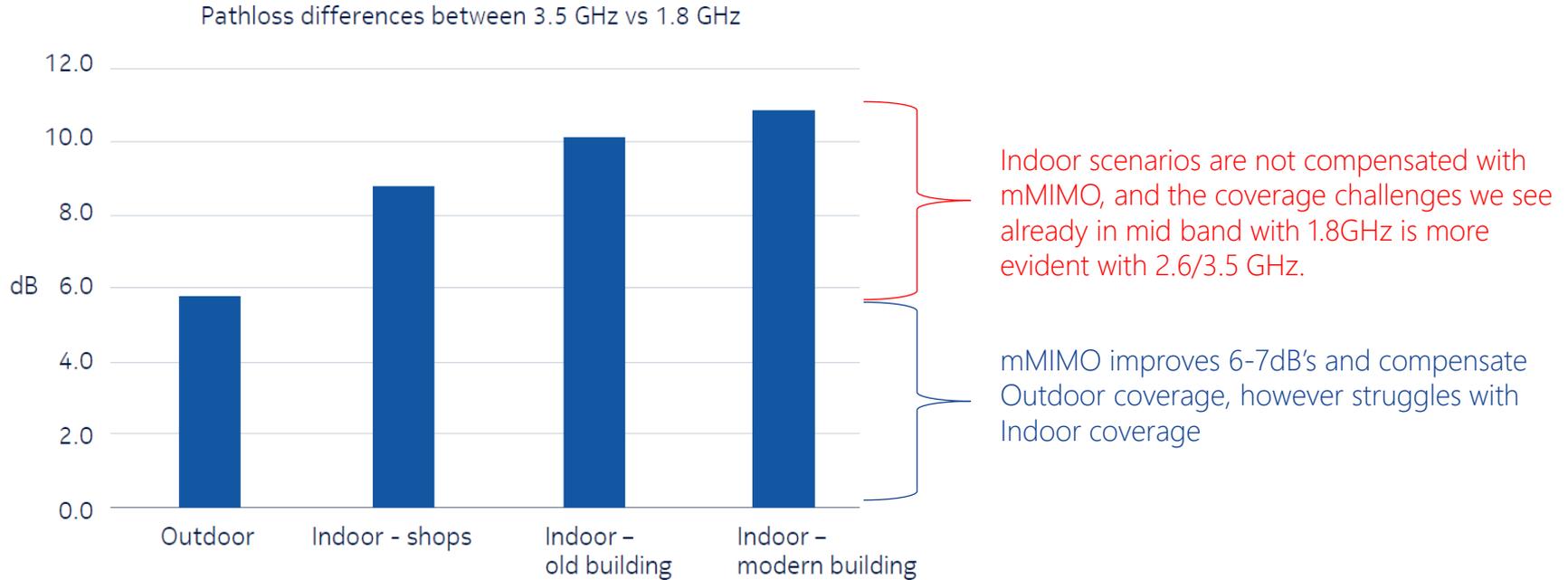


1. 5G-NR for mobility is the first use case... but what about Indoor coverage?
2. 2.6/3.5GHz can match 1800 band DL with mMIMO/BF! ...but mMIMO is expensive
3. 5G NR in lower bands!... but 4G keeps growing
4. mmWave price per MHz is extremely low!... but coverage is very small

5G NR Mobility is great...
But what about Indoor
coverage?

5G NR (in mid band) vs. Walls' Pathloss

Managing the challenge of implementing mid band over a 1.8GHz grid



AirScale Indoor Radio System (ASiR)

5G Ready indoor solution, with low OPEX, fast installation, ability to leverage IBS installed base and deliver an enhanced end-user experience

CAPEX savings

- Supports 2G, 3G, 4G and 5G
- Leverage existing IBS installed base via RFC
- Graceful 5G insertion via chaining

OPEX Savings

- 100% Macro software parity, no extra testing
- Single Frequency Network for FAST and EASY planning

User Experience

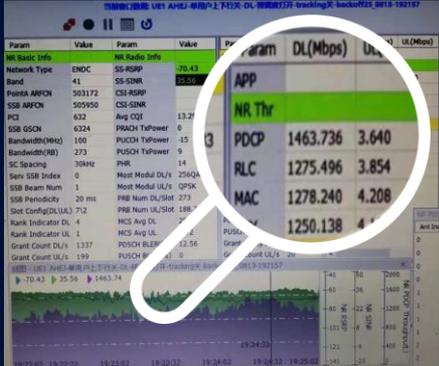
- Distributed MIMO, CA, 256 QAM



China Mobile Shanghai @ China International Import Expo (CIIE)

Boosting 5G In-building with AirScale Indoor Radio & Micro RRH

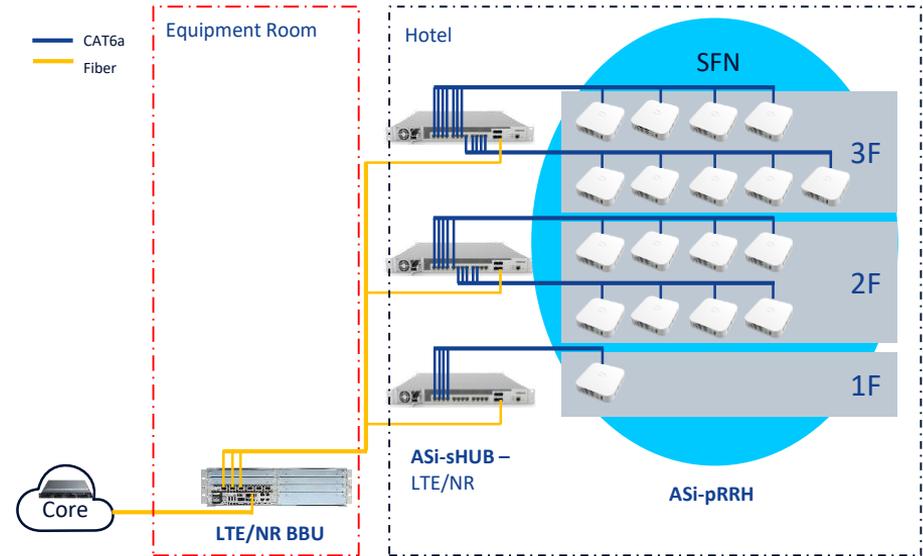
1463Mbps
FTP Max DL speed



1257Mbps
SPEEDTEST Max DL



NR Carrier: 1x100MHz @n41 (4layers 256QAM – 1240Mbps)
 LTE Anchor Carrier: 1x20MHz @B3 (2layers 256QAM – 223Mbps)

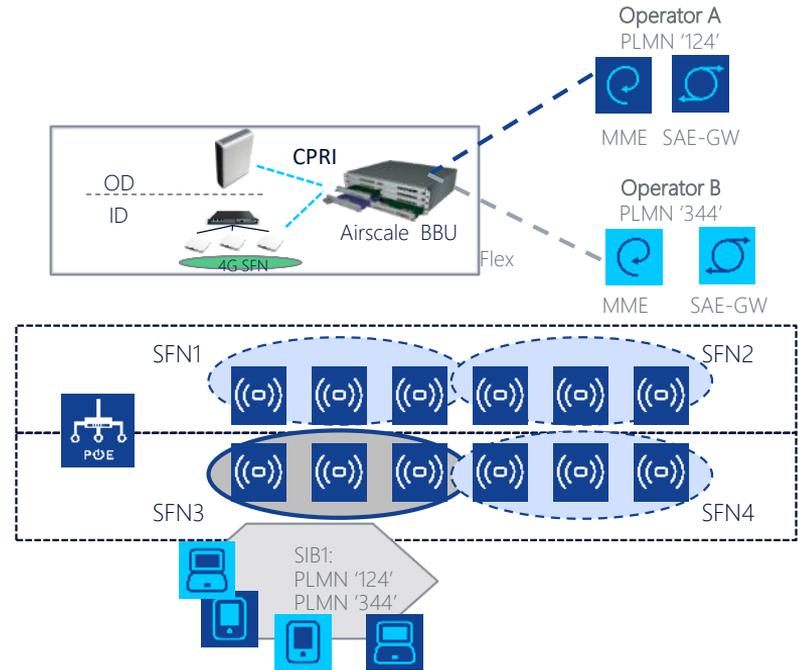


- 2G/3G/4G Availability: Q4'19
- 5G availability: 5G19A (C5 P1'20)
- Pilots Done: DU UAE
- Pilots Q4: STC, Zain, Mobily, Maroc Telecom, Vodacom RSA

LTE Network Sharing

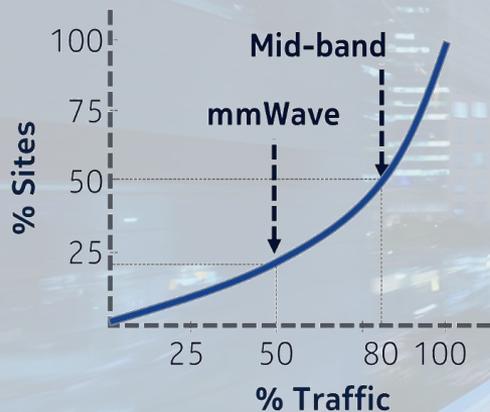
MOCN/MORAN available on AirScale Indoor

- Multi-operator Core Network (MOCN) enables network sharing among operators with shared spectrum
- Mobile Operator Radio Access Network (MORAN) enables sharing among operators with dedicated spectrum
- Available with macro parity
- Support to up to 6 operators
- Supported with both stand-alone micro/pico as well as under Flexi Zone Controller
- Each operator sharing the network has its own EPC
- Same LTE functionality / feature set
- All core network related functions transparent for LTE (e.g. Billing, Policy Control) not affected by MOCN

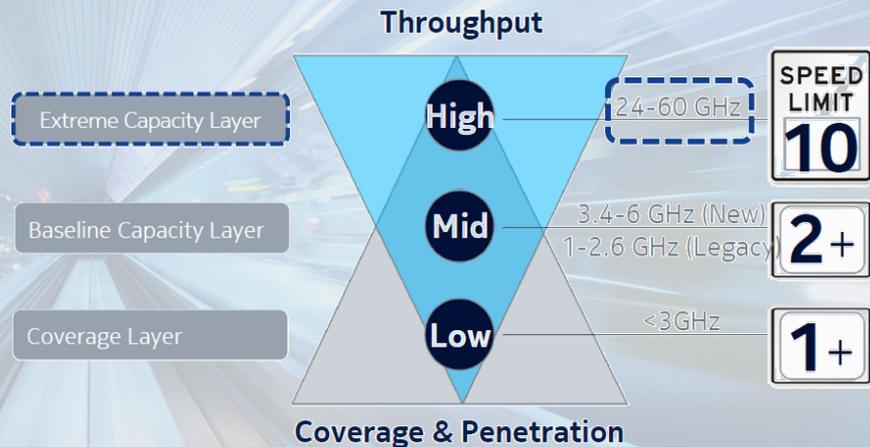


A vital role for small cells in 5G

Small **Cells** Forum predicts that 5G or multimode small cells deployments will grow strongly after 2020*



- **Mid-band (3.5 GHz)**  provide nationwide 5G coverage and capacity for main urban areas and some industrial applications
- **mmWave**  bands such as 28 GHz and 39 GHz will deliver extreme capacity for very high density areas and demanding industrial needs

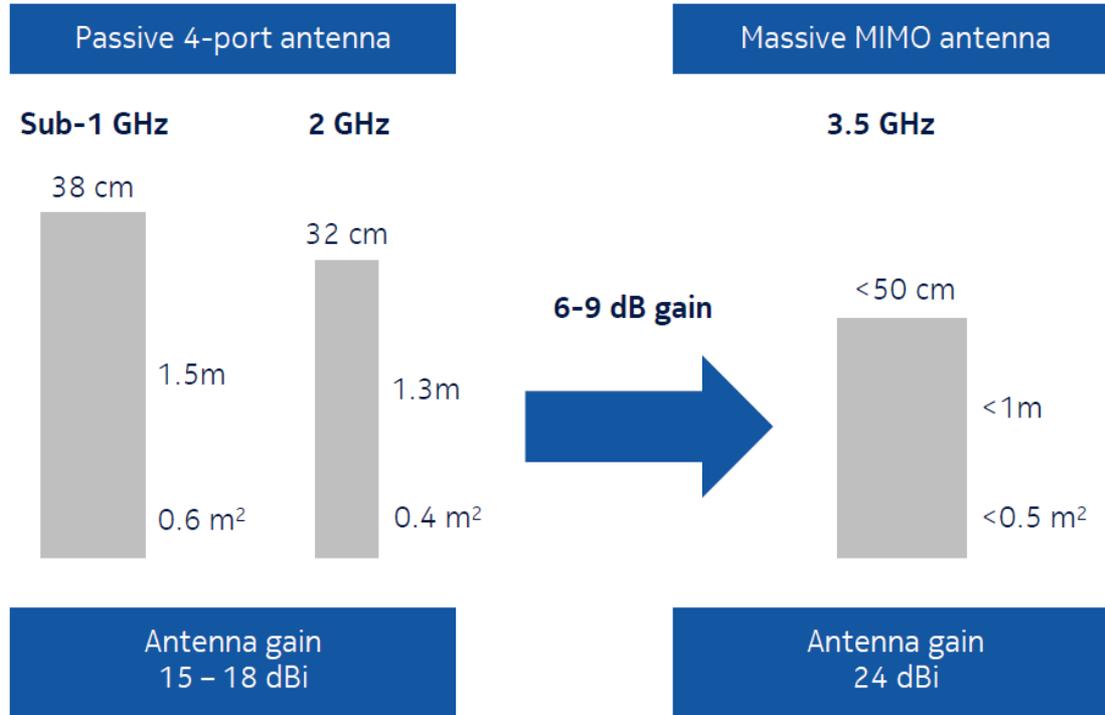


2.6/3.5 can match 1800 DL with mMIMO/BF...
but mMIMO is expensive?

899

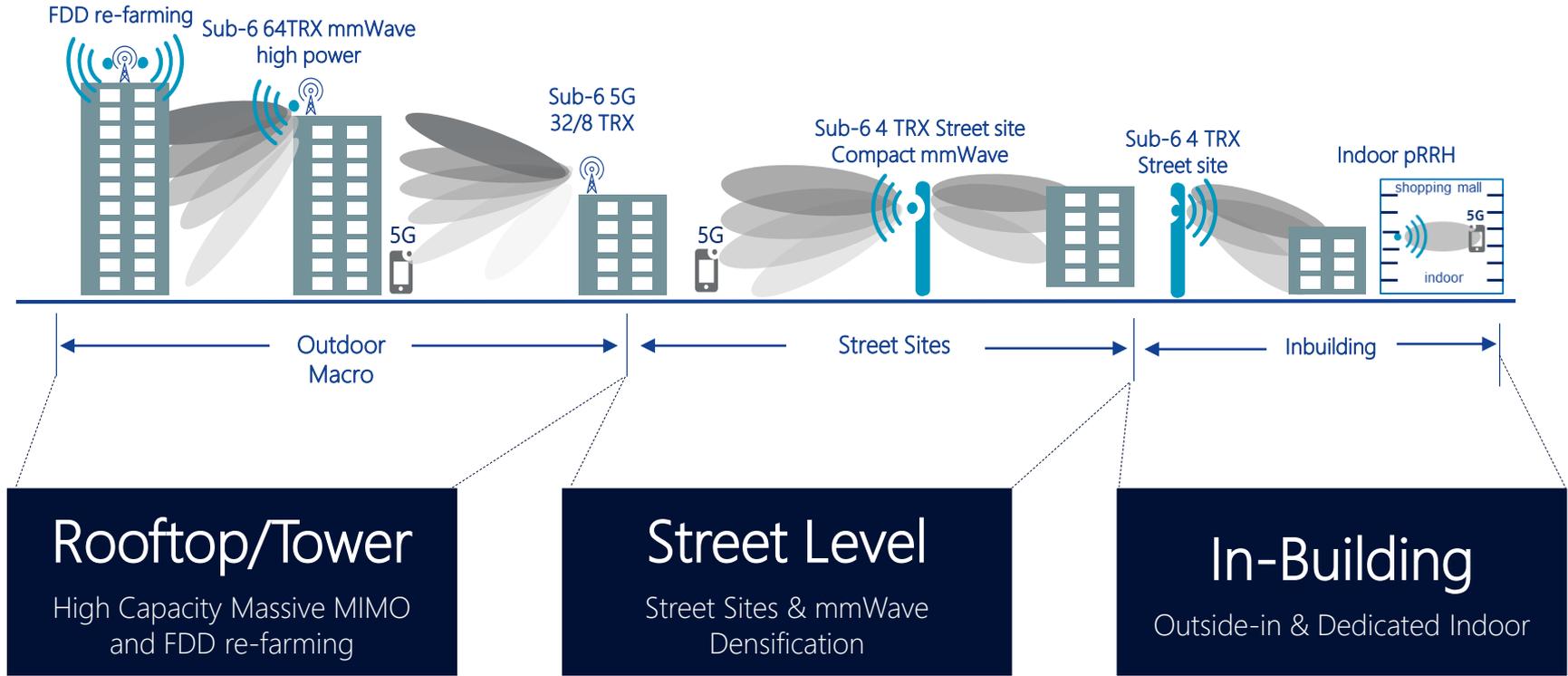
mMIMO impact in a network

Positive and negative points



- mMIMO compensates DL differences with lower mid-bands
- mMIMO provides great capacity gains
- 5G NR subscribers will grow faster than LTE
- mMIMO has a huge impact in site solution as it's being deployed mainly with 64T64R units that increase tower load

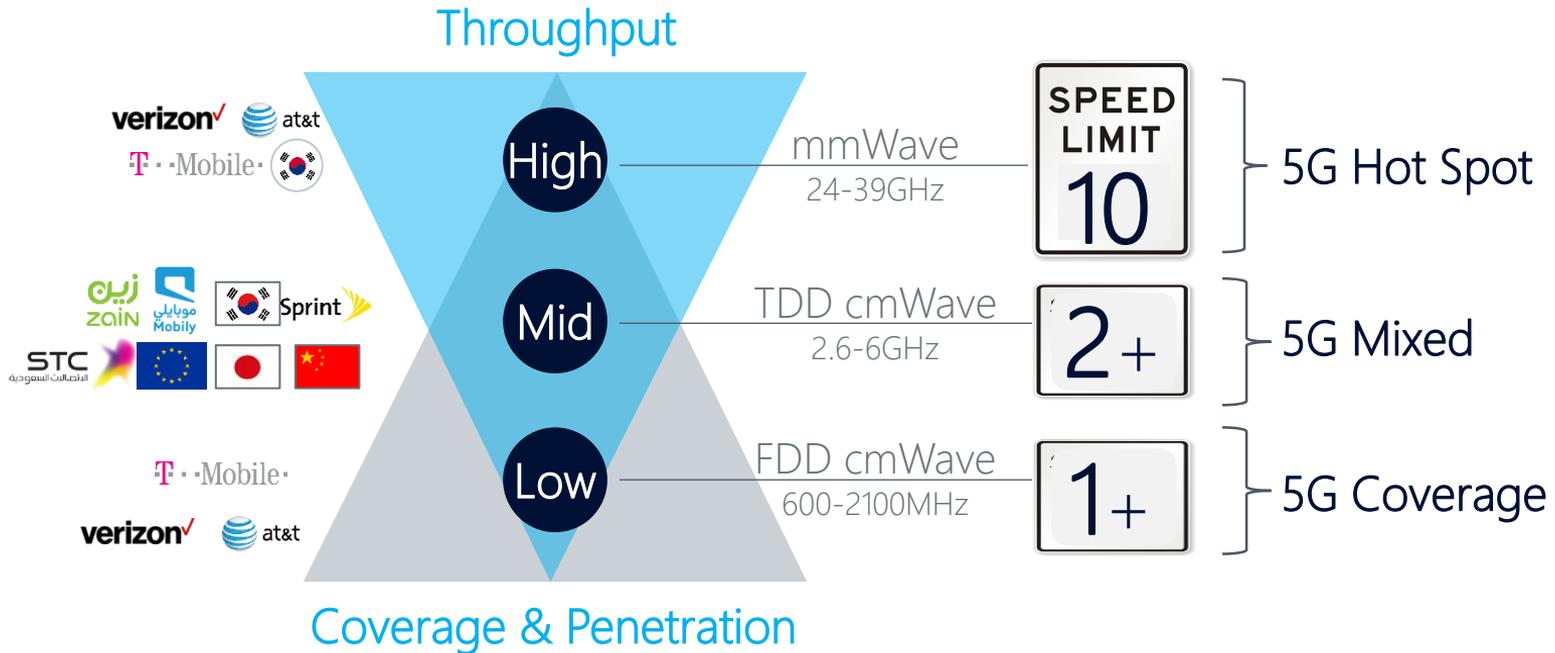
Commercial 5G implementation goes beyond 64T64R





5G in lower bands...
but 4G keeps growing

5G Network strategies...



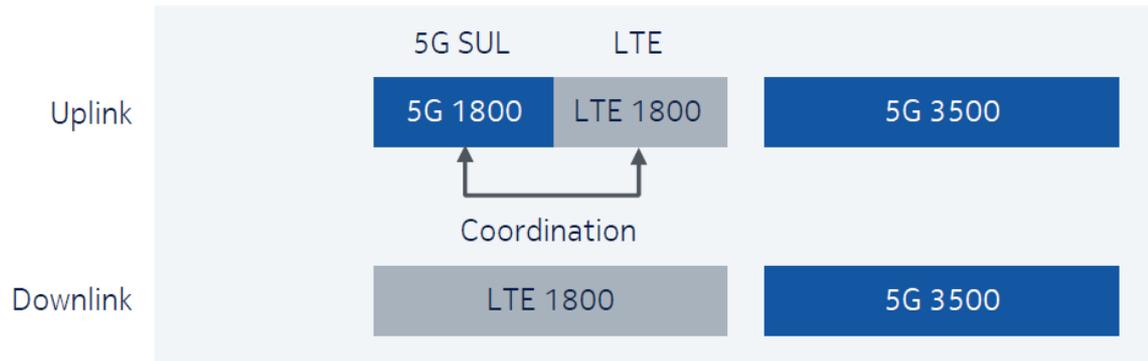
The truth about Supplementary Uplink

Concept will be very important in the future

SUL at 1800 MHz without 5G – LTE coordination



SUL at 1800 MHz with 5G – LTE coordination



- SUL can potentially compensate 5G coverage
- SUL can be implemented with minimal effect in 4G UL
- SUL requires handsets support
- SUL requires actual 5G implementation in the lower band

Extend 5G through low band FDD NR

Sprint / TMO Example

NR NSA



Dual Connectivity

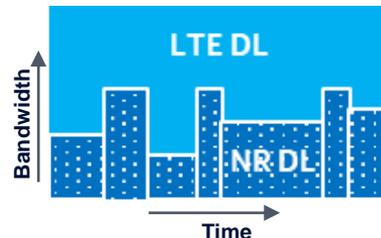


Low Band NR/LTE DSS



Improved 5G Coverage with Low Band

- Allows nationwide 5G coverage
- Better Uplink performance
- Dynamic Spectrum Sharing (DSS) to gradually turn LTE carriers into NR
- FDD NR also suitable for Low-latency services



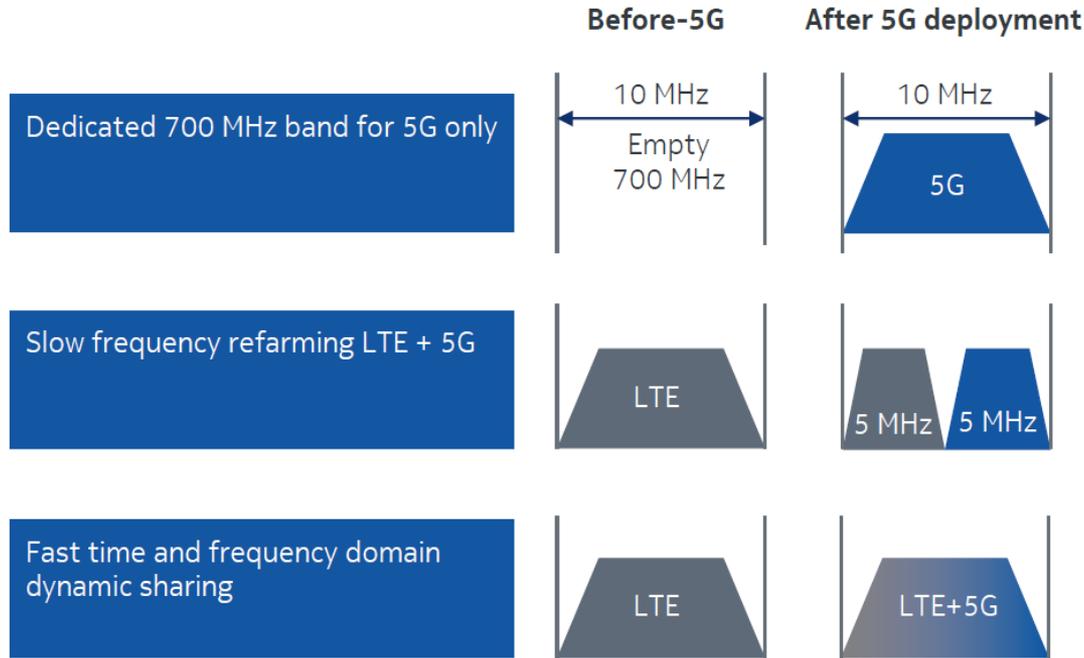
Dynamic Spectrum Sharing (DSS)

Resources shared dynamically between LTE and 5G

Dynamic Spectrum Sharing rollout

DSS for coverage expansion

FDD Dynamic Spectrum Sharing is used to enable DL 5G capacity in FDD



- DSS is a dynamic functionality that allows an **efficient use of the spectrum** capacity depending on the traffic
- DSS will be available **for FDD only in Q3'20**.



NOKIA

**mmWave price
is low... but
coverage is
very small**

AirScale mmWave Radio

Versatile, enabling fast capacity roll-out

Integrated "All-in-One" design for street level and hot zone deployments

- 26,5 - 29,5GHz (n257)
- IBW/OBW 1400MHz/800MHz
- EIRP: 55 dBm
- 128 AE (2T2R)
- <10litres, <10kg
- General Availability: Q4 2019



mmWave Use cases & challenges

Focus is on areas of extreme capacity

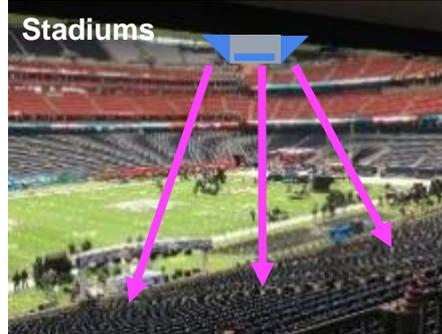
Fixed Wireless



Enhanced mobile broadband. Hot Spots



Stadiums, Airports



King Fahad International Stadium

Convention Centers



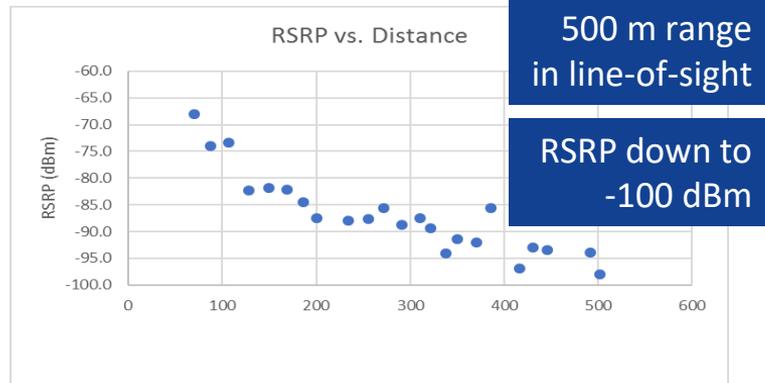
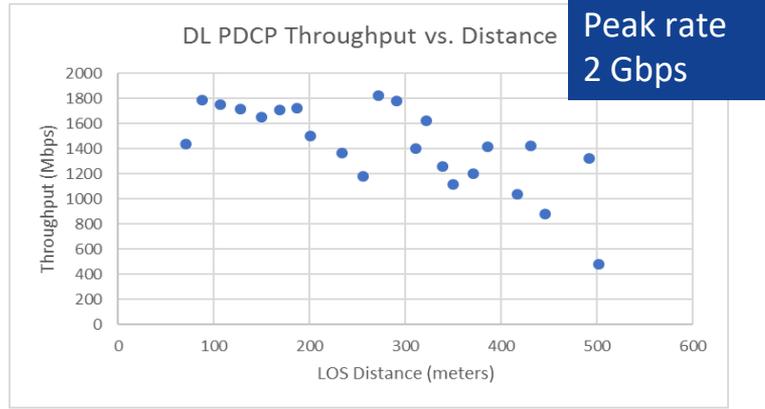
Riyadh Exhibition Center



Confidential

mmWave Field Performance: Manhattan Test Results 400MHz BW

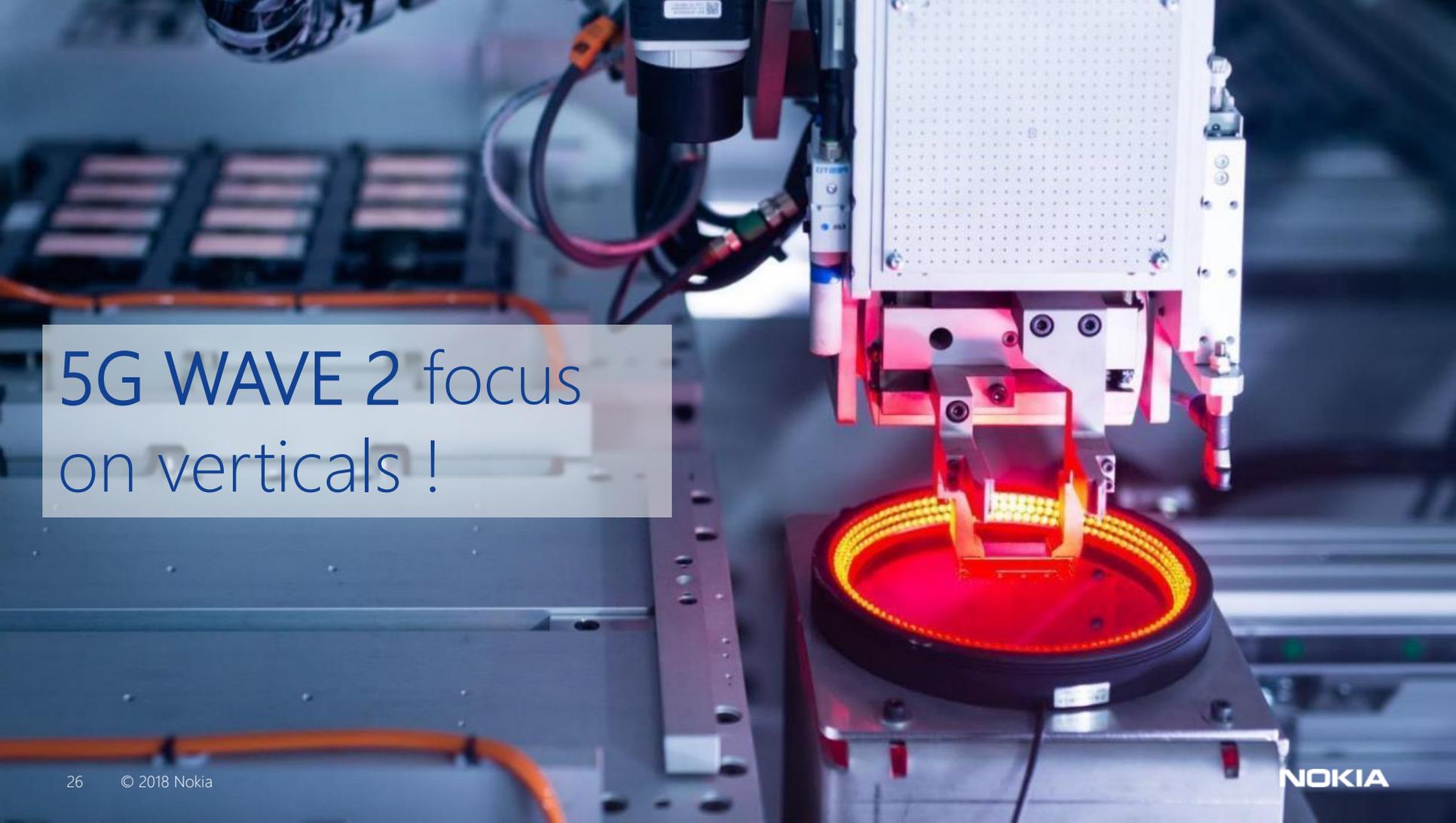
Excellent Peak Speeds with coverage challenges



mmWave range approx. 150 m
Cell edge 630 mps

UE connected to LTE





5G WAVE 2 focus
on verticals !



Obrigado